



**JLG Industries, Inc.**

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An Oshkosh Corporation Company

Dear Valued Supplier:

Over the past five years we have witnessed significant increases in scope and requirements when it comes to environmental regulations. The goal of many of these regulations is to drive sustainability and the responsible use and reuse of products especially when they contain chemical substances that may be harmful to the environment or to human health. We are writing to you today to solicit your cooperation in meeting these increasingly stringent regulatory requirements.

In December 2019, the European Commission introduced a broad new initiative known as the European Green Deal ([https://ec.europa.eu/info/strategy/priorities-2019-2024/european-green-deal\\_en](https://ec.europa.eu/info/strategy/priorities-2019-2024/european-green-deal_en)). The EU is further expanding the scope of regulations like EU REACH, EU RoHS, EU WEEE and the EU Waste Framework Directive to better align them with the goal of building a circular economy in each EU country.

Because of the 2018 update to the EU Waste Framework Directive (<https://ec.europa.eu/environment/waste/framework/>), we will soon be subject to enhanced due diligence requirements aimed at keeping European waste operators, EU Customs and other interested parties updated on the presence of hazardous chemicals that may exist in our parts, products and packaging. Going forward, failure to disclose this information when we ship to and throughout EMEA, could subject JLG/Oshkosh to fines and penalties for non-compliance.

Considering Oshkosh Corporation is one of Ethisphere's World's Most Ethical Companies, we are committed to doing business the right way by fully complying with all regulatory requirements we may be subject to. Per our Oshkosh Supplier Standards Guide and current Oshkosh purchasing contract agreements, we hold our suppliers to this same standard as well.

JLG/Oshkosh has retained Assent Compliance ("Assent") to assist us in gathering information from our supply base to comply with the regulatory requirements reference above. As we send out new EU REACH/RoHS information requests to our global suppliers, we ask that you respond back to Assent with the requested information as quickly as possible. If you have questions, Assent's team is available to walk you through the submission process either by phone, online web chat, or email 24x7.

Thank you for your continued support and cooperation.

Sincerely,

A handwritten signature in black ink, appearing to read "Kevin Tubbs".

Kevin Tubbs

VP & Chief Ethics, Compliance and Sustainability Officer  
Oshkosh Corporation

A handwritten signature in black ink, appearing to read "Tina R. Schoner".

Tina Schoner

SVP, Chief Procurement Officer  
Oshkosh Corporation